

Talk Tactics

Instigate

Present an idea or open up a new line of enquiry.



Start by saying:

Firstly, I think...
I think...
I would like to start by saying...
Let's talk about...

Build

Develop, add to or elaborate on an idea.



Start by saying:

I agree and I also...
Yes, and...
I want to add...

Challenge

Disagree or present an alternative argument.



Start by saying:

I disagree because...
To politely challenge you, I think...